

PAUL GÖSSINGER

Head of eBusiness / BayWa AG

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Personal data

Date & place of birth 26.08.1982 in Munich
nationality German

Work experience

- 09.2013 - date BayWa AG, diversified group with focus on agriculture and energy, Munich
- ▼ 02.2017 - date **Head of eBusiness**
 - Responsible for digital transformation and eCommerce
 - Administrative, professional and technical supervision of 50+ employees
 - Budget responsibility for more than €8M in 7 major projects
 - Introduction of agile and design thinking methodology in the company
 - ▼ 01.2016 - 02.2017 **Project Manager Strategy**
 - Creation and implementation of a digital strategy for the BayWa Group
 - Planning and execution of the joint venture "Agro Innovation Lab" (Group internal start-up accelerator)
 - Internal restructuring and development projects
 - ▼ 09.2013 - 12.2015 **Compliance Manager**
 - Establishing the Group Compliance Department
 - Risk analysis and training (online and offline) for anti-trust and anti-corruption
 - Budget planning (€2M) for Compliance Department
 - 09.2010 – 09.2013 **Manager Unix Systems, DAB Bank AG, first German discount-broker, Munich**
 - Project management and release management
 - System administration for trading platform and infrastructure (Linux, Solaris and Middleware)
 - Technical consulting
 - 02.2007 - 09.2010 **Red Hat, largest Linux distributor and renown solution provider, Munich**
 - ▼ 03.2010 – 09.2010 **IT Consultant**
 - ▼ 09.2007 – 03.2010 **Team Lead & Help Desk Engineer**
 - ▼ 02.2007 – 09.2007 **Student trainee marketing & web development**
 - 01.2006 - 09.2007 **Independent IT Consultant, customer support, Munich**
 - 07.2004 - 02.2007 **Student Trainee IT administration, Ludwig-Maximilians-Universität, Munich**

Education & training

09.2011 - 08.2013	Munich Business School, Munich SDA Bocconi: Study Tour Int. Strategic Management Singapore Management University: Certificate SMU-MBS Asian Business Module Degree: Executive MBA General Management (grade 1,4)
10.2003 - 03.2011	Ludwig-Maximilians-Universität, Munich Major: political science Minor: statistics, history Degree: Magister Artium (grade 2,1)
09.1993 - 07.2002	Gymnasium Tutzing Degree: A-level (grade 2,5)

Further skills and interests

German	native
English	full professional proficiency (TOEFL Test 108)
French	basic
EDV/Project	SAP, Microsoft Office, OpenProject Agile & classic project management Foundations of eCommerce Machine Learning (Stanford Online Course) misc. scripting and programming languages (BASH, Python, PHP, JavaScript) Windows, Linux / Solaris, Web- and Application server Virtualization, Databases Red Hat Certified Engineer (RH401, RH423)
Social commitment	02/2017 – date Mentor Agro Innovation Lab 05/2016 – date Jury Strasczeg Center for Entrepreneurship 05/2014 – date Elected member of Community Council in Bernried a.S. 09/2002 – 06/2003 Community service year at the "Tabaluga Kinderhilfe Tutzing" 06/1999 – 05/2004 Rowing club, Bavarian school champion 2000, youth coach 1997 – 1999 Group leader "Evangelische Jugend Tutzing"
Awards	09/2012 MBS: Student Association Award 07/2009 Red Hat: Outstanding Performance Award
Interests	Literature, politics, hiking, bird watching, Coursera.org Online courses

Munich, 19.03.2018

Paul Gössinger

